








| Catalogue<br>2018<br>page | Collection<br>2019 | NEW 2019 | European<br>Central<br>Warehouse | Segment       | Sub-<br>Segment    | Feature       | LED | Family       | Version        | ItemNr         | NEW<br>LUTEC Itemnr<br>10 digits | EAN Code      | Photo | PVP €    |
|---------------------------|--------------------|----------|----------------------------------|---------------|--------------------|---------------|-----|--------------|----------------|----------------|----------------------------------|---------------|-------|----------|
| <b>CONNECTED LIGHT</b>    |                    |          |                                  |               |                    |               |     |              |                |                |                                  |               |       |          |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | WiZ           | YES | QUBO         | Wall           |                | 5193003118                       | 6939412047119 |       | 98,60 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | WiZ           | YES | QUBO         | Bollard        |                | 7193002118                       | 6939412079110 |       | 142,90 € |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | WiZ           | YES | SPICA        | Wall           |                | 5271002118                       | 6939412049144 |       | 110,00 € |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | WiZ           | YES | SPICA        | Bollard        |                | 7271004118                       | 6939412086606 |       | 154,30 € |
|                           | Y                  | NEW      | X                                | Functional    | Bulkhead & Ceiling | WiZ           | YES | ORIGO        | Wall & Ceiling |                | 6335142118                       | 6939412021959 |       | 98,60 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | WiZ           | YES | FARELL       | Wall           |                | 5194804001                       | 6939412049137 |       | 98,60 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | WiZ           | YES | GEMINI       | Wall Up & Down |                | 5189111118                       | 6939412028613 |       | 98,60 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | WiZ           | YES | EXPLORER     | Wall           |                | 6609204118                       | 6939412047010 |       | 77,20 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | WiZ           | YES | EXPLORER     | Spike          |                | 6609205118                       | 6939412085722 |       | 77,20 €  |
| <b>ARCHITECTURAL</b>      |                    |          |                                  |               |                    |               |     |              |                |                |                                  |               |       |          |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | Moveable Head | YES | CUBA         | Wall           |                | 5193801118                       | 6939412047805 |       | 76,70 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | Moveable Head | YES | CUBA         | Bollard        |                | 7193801118                       | 6939412079905 |       | 121,70 € |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | Moveable Head | YES | CYRA         | Wall           |                | 5198101118                       | 6939412049007 |       | 76,70 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern             | Moveable Head | YES | CYRA         | Wall PIR       |                | 5198102118                       | 6939412049113 |       | 93,40 €  |
| 2                         | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | MINI LEDSPOT | Wall           | 6144S-1 gr     | 5614401118                       | 4250294303462 |       | 85,50 €  |
| 2                         | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | MINI LEDSPOT | Wall           | 6144S-2 gr     | 5614402118                       | 4250294303479 |       | 123,40 € |
| 4                         | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | MINI LEDSPOT | Wall PIR       | 6144S-1-PIR gr | 5614404118                       | 4250294305046 |       | 121,60 € |
| 4                         | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | MINI LEDSPOT | Wall PIR       | 6144S-2-PIR gr | 5614405118                       | 4250294305053 |       | 163,10 € |
| 8                         | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | MINI LEDSPOT | Bollard        | 6146S-1-526 gr | 7214603118                       | 4250294303837 |       | 143,40 € |
| 8                         | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | MINI LEDSPOT | Bollard        | 6146S-2-616 gr | 7214604118                       | 4250294303851 |       | 188,40 € |
| 10                        | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | TRUMPET      | Wall           | 6260 gr        | 5626001118                       | 6939412027500 |       | 45,00 €  |
| 10                        | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | TRUMPET      | Wall           | 6260L gr       | 5626002118                       | 6939412027517 |       | 61,60 €  |
| 10                        | Y                  |          | X                                | Architectural | Modern             | Moveable Head | YES | TRUMPET      | Bollard        | 6261A-850 gr   | 7226101118                       | 6939412077604 |       | 61,60 €  |























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| 12                        | Y                  |          | X                                | Architectural | Modern          | Moveable<br>Head | YES | EXPLORER | Wall     | 8092 gr         | 6609202118                       | 6939412047003 |    | 34,00 €  |
| 226                       | Y                  |          | X                                | Architectural | Modern          | 1 head           | YES | EXPLORER | Spike    | 8042            | 6609201118                       | 6939412085708 |    | 39,70 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | WIZ              | YES | EXPLORER | Wall     |                 | 6609204118                       | 6939412047010 |    | 77,20 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | WIZ              | YES | EXPLORER | Spike    |                 | 6609205118                       | 6939412085722 |    | 77,20 €  |
| 16                        | Y                  |          | X                                | Architectural | Modern          | Directed Light   | YES | ANDA     | Wall     | 2521S gr        | 5252101118                       | 4250294310453 |    | 100,00 € |
| 16                        | Y                  |          | X                                | Architectural | Modern          | Directed Light   | YES | ANDA     | Bollard  | 2522S-800 gr    | 7225201118                       | 4250294310460 |    | 123,40 € |
| 18                        | Y                  |          | X                                | Architectural | Modern          | Directed Light   | YES | MERIDIAN | Wall     | 6163S-3K gr     | 5616302118                       | 4250294311351 |    | 55,90 €  |
| 18                        | Y                  |          | X                                | Architectural | Modern          | Directed Light   | YES | MERIDIAN | Wall     | 6163S-PIR-3K gr | 5616304118                       | 6939412027418 |    | 78,40 €  |
| 20                        | Y                  |          | X                                | Architectural | Modern          | Directed Light   | YES | MERIDIAN | Bollard  | 6164S-730-3K gr | 7216412118                       | 6939412075600 |   | 90,00 €  |
| 22                        | Y                  |          | X                                | Architectural | Modern          | Directed Light   | YES | CONE     | Wall     | 1876 gr         | 5187601118                       | 4250294308931 |  | 55,90 €  |
| 22                        | Y                  |          | X                                | Architectural | Modern          | Directed Light   | YES | CONE     | Bollard  | 11876N3-800 gr  | 7187611118                       | 4250294309075 |  | 83,40 €  |
| 26                        | Y                  |          | X                                | Architectural | Modern          | Directed Light   | YES | GHOST    | Wall     | 1880S gr        | 5188003118                       | 4250294305022 |  | 55,90 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Diffuse Light    | NO  | WHISPER  | Wall     |                 | 5198701001                       | 6939412049014 |  | 60,90 €  |
| 28                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | ALICE    | Wall     | 1943 gr         | 5194301118                       | 6939412047409 |  | 60,00 €  |
| 28                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | ALICE    | Wall PIR | 1493 PIR gr     | 5194302118                       | 6939412047416 |  | 76,70 €  |
| 30                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | APOLLO   | Wall     | 1888 gr         | 5188801118                       | 6939412046006 |  | 55,90 €  |
| 32                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | QUBO     | Wall     | 1930 gr         | 5193001118                       | 6939412047102 |  | 48,40 €  |
| 32                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | QUBO     | Bollard  | 1930-750 gr     | 7193001118                       | 6939412079103 |  | 76,70 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | WIZ              | YES | QUBO     | Wall     |                 | 5193003118                       | 6939412047119 |  | 98,60 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | WIZ              | YES | QUBO     | Bollard  |                 | 7193002118                       | 6939412079110 |  | 142,90 € |
| 34                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | ARMOR    | Wall     | 6166-3K gr      | 5616602118                       | 6939412034706 |  | 50,00 €  |
| 34                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | ARMOR    | Bollard  | 6167-600-3K gr  | 7216702118                       | 6939412076300 |  | 106,70 € |
| 36                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | FLAT     | Wall     | ST031051-3K     | 5005103001                       | 6939412035802 |  | 45,00 €  |
| 36                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | FLAT     | Wall     | ST031052-450-3K | 7005201001                       | 6939412076508 |  | 55,90 €  |
| 38                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | FACE     | Wall     | ST033071-3K     | 5033001001                       | 6939412043500 |  | 50,00 €  |
| 38                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light    | YES | FACE     | Wall PIR | ST033071-PIR-3K | 5033002001                       | 6939412043517 |  | 66,70 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | WIZ              | YES | FARELL   | Wall     | -               | 5194804001                       | 6939412049137 |  | 98,60 €  |

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|                           |                    |          |                                  |               |                 |                 |     |          |                |                |                                  |               |    |          |
| 40                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | EVEN     | Wall           | 1894-3K si     | 5189401112                       | 6939412034805 |    | 42,50 €  |
| 42                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | SECO     | Wall           | 1899-3K gr     | 5189901118                       | 6939412034614 |    | 50,00 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Diffuse Light   | YES | ADALYN   | Wall           | -              | 5193602118                       | 6939412049069 |    | 38,40 €  |
| 44                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | MITO     | Wall Up & Down | 1929 gr        | 5192901118                       | 6939412046709 |    | 60,00 €  |
| 46                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | BATI     | Wall           | 1886           | 5188601125                       | 6939412047508 |    | 53,40 €  |
| 46                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | BATI     | Wall PIR       | 1886-PIR       | 5188602125                       | 6939412047515 |    | 70,00 €  |
| 48                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | BATI     | Bollard        | 1886-650       | 7188601125                       | 6939412079301 |    | 70,00 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | WIZ             | YES | SPICA    | Wall           | -              | 5271002118                       | 6939412049144 |    | 110,00 € |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | WIZ             | YES | SPICA    | Bollard        | -              | 7271004118                       | 6939412086606 |   | 154,30 € |
| 50                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | FACCIA   | Wall           | 1928 gr        | 5192801118                       | 6939412046907 |    | 66,70 €  |
| 52                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | TONA     | Wall           | 1896-3K gr     | 5189601118                       | 6939412023036 |    | 45,00 €  |
| 52                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | TONA     | Wall PIR       | 1896-PIR-3K gr | 5189602118                       | 6939412030005 |   | 66,70 €  |
| 54                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | YES | ZERTA    | Wall           | 1895-3K gr     | 5189501118                       | 6939412029108 |  | 90,00 €  |
| 58                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | NO  | BOX CUBE | Wall           | 1846 gr        | 5184601118                       | 4250294303080 |  | 45,00 €  |
| 62                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light   | NO  | CITY     | Wall           | 1836 gr esl    | 5183601118                       | 4260084420583 |  | 45,00 €  |
| 66                        | Y                  |          | X                                | Architectural | Modern          | Directed Light  | YES | LOTUS    | Wall           | 1932 gr        | 5193201118                       | 6939412046808 |  | 37,80 €  |
| 68                        | Y                  |          | X                                | Architectural | Modern          | Directed Light  | YES | EYES     | Wall           | 1860 gr        | 5186004118                       | 4250294303127 |  | 45,00 €  |
| 68                        | Y                  |          |                                  | Architectural | Modern          | Directed Light  | YES | EYES     | Wall           | 1860L gr       | 5186002118                       | 4250294306050 |  | 90,00 €  |
| 74                        | Y                  |          | X                                | Architectural | Modern          | Directed Light  | YES | SIDWY    | Wall           | 1882 gr        | 5188201118                       | 4250294310354 |  | 45,00 €  |
| 78                        | Y                  |          | X                                | Architectural | Modern          | Directed Light  | YES | PILO     | Wall           | 1869 gr        | 5186902118                       | 4250294304223 |  | 78,40 €  |
| 80                        | Y                  |          | X                                | Architectural | Modern          | Directed Light  | YES | EVANS    | Wall           | 1862-B2 gr     | 5186202118                       | 4250294303165 |  | 55,90 €  |
| 80                        | Y                  |          | X                                | Architectural | Modern          | Directed Light  | YES | EVANS    | Wall           | 1863 gr        | 5186304118                       | 4250294303172 |  | 78,40 €  |
| 82                        | Y                  |          | X                                | Architectural | Modern          | Up & Down Light | YES | SPLIT    | Wall Up & Down | 1879 gr        | 5187901000                       | 6939412032504 |  | 48,40 €  |
| 84                        | Y                  |          | X                                | Architectural | Modern          | Up & Down Light | YES | GEMINI   | Wall Up & Down | 1891S gr       | 5189102118                       | 4250294310422 |  | 37,80 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Up & Down Light | YES | GEMINI   | Wall Up & Down | 3000K version  | 5189113118                       | 6939412033808 |  | 37,80 €  |
| 84                        | Y                  |          | X                                | Architectural | Modern          | Up & Down Light | YES | GEMINI   | Wall Up & Down | 1891S wh       | 5189102032                       | 4250294310446 |  | 37,80 €  |
| 84                        | Y                  |          | X                                | Architectural | Modern          | Up & Down Light | YES | GEMINI   | Wall Up & Down | ST1891S        | 5189103118                       | 6939412033815 |  | 44,40 €  |


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|---------------------------|--------------------|----------|----------------------------------|---------------|-----------------|--------------------|-----|---------|-----------------------|---------------|----------------------------------|---------------|---|----------|
| 86                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | GEMINI  | Wall Up &<br>Down     | 1891M gr      | 5189101118                       | 6939412028606 |    | 69,90 €  |
|                           |                    | NEW      | X                                | Architectural | Modern          | Up & Down<br>Light | YES | GEMINI  | Wall Up &<br>Down     | 3000K version | 5189112118                       | 6939412033907 |    | 69,90 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | WIZ                | YES | GEMINI  | Wall Up &<br>Down     | -             | 5189111118                       | 6939412028613 |    | 98,60 €  |
| 86                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | GEMINI  | Wall Up &<br>Down     | 1891L gr      | 5189104118                       | 6939412033914 |    | 113,30 € |
| 88                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | GEMINI  | Wall Up &<br>Down     | 1890S         | 5189002118                       | 4250294310361 |    | 48,20 €  |
| 88                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | GEMINI  | Wall Up &<br>Down     | 1890M         | 5189001118                       | 4250294310415 |    | 79,30 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Up & Down<br>Light | YES | MAYA    | Wall Up &<br>Down     | -             | 5198302001                       | 6939412049021 |    | 40,00 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Up & Down<br>Light | YES | MAYA    | Wall Up &<br>Down PIR | -             | 5198401001                       | 6939412049052 |    | 66,20 €  |
| 90                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | CRYSTAL | Wall Up &<br>Down     | ST5212-3K     | 5521201001                       | 4250294311405 |    | 60,00 €  |
| 90                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | CRYSTAL | Wall Up &<br>Down     | ST5216-3K     | 5521601001                       | 4250294311412 |   | 60,00 €  |
| 92                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light      | YES | VIRGO   | Wall                  | ST031081      | 5008101001                       | 6939412046303 |  | 23,90 €  |
| 92                        | Y                  |          | X                                | Architectural | Modern          | Diffuse Light      | YES | VIRGO   | Bollard               | ST031092      | 7008201001                       | 6939412079004 |  | 33,90 €  |
| 94                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | LUCA    | Wall Up &<br>Down     | ST5108-LED-3K | 5510805001                       | 6939412011714 |  | 31,10 €  |
| 94                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | LUCA    | Wall Up &<br>Down     | ST033023-3K   | 5002301001                       | 6939412043104 |  | 31,10 €  |
| 98                        | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | LEO     | Wall Up &<br>Down     | 1927          | 5192701118                       | 6939412047201 |  | 64,70 €  |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Up & Down<br>Light | YES | LEO     | Wall Up &<br>Down     | 1927 gr       | 5192701335                       | 6939412047218 |  | 56,20 €  |
| 100                       | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | PATH    | Wall Up &<br>Down     | ST6057-3K     | 5605701112                       | 6939412041605 |  | 44,70 €  |
| 100                       | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | PATH    | Wall Up &<br>Down PIR | ST6057-PIR-3K | 5605702112                       | 6939412041704 |  | 60,00 €  |
| 102                       | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | PATH    | Wall Up &<br>Down     | ST6058-3K     | 5605801112                       | 6939412041803 |  | 44,70 €  |
| 102                       | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | PATH    | Wall Up &<br>Down PIR | ST6058-PIR-3K | 5605802112                       | 6939412041902 |  | 60,00 €  |
| 104                       | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | NO  | FOCUS   | Wall Up &<br>Down     | 6040 gr       | 5604011118                       | 4260084420750 |  | 39,30 €  |
| 104                       | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | NO  | FOCUS   | Wall Up &<br>Down     | 6040 si       | 5604011112                       | 4260084420767 |  | 39,30 €  |
| 104                       | Y                  |          | X                                | Architectural | Modern          | Down Light         | NO  | FOCUS   | Wall Down             | 6041 gr       | 5604101118                       | 4260084420774 |  | 34,70 €  |
| 106                       | Y                  |          | X                                | Architectural | Modern          | Down Light         | NO  | FOCUS   | Ceiling               | 6042 gr       | 6304201118                       | 4260084420743 |  | 27,70 €  |
| 106                       | Y                  |          | X                                | Architectural | Modern          | Down Light         | NO  | FOCUS   | Bollard               | 6048 gr       | 7204803118                       | 4260084420804 |  | 60,00 €  |
| 108                       | Y                  |          | X                                | Architectural | Modern          | Up & Down<br>Light | YES | FOCUS   | Wall Up &<br>Down     | 6050 LED gr   | 5605013118                       | 4250294301369 |  | 60,00 €  |
| 108                       | Y                  |          | X                                | Architectural | Modern          | Down Light         | YES | FOCUS   | Wall Down             | 6051 LED gr   | 5605103118                       | 4250294301383 |  | 44,70 €  |



























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






### TRADITION

|     |   |     |   |           |         |                      |     |          |                    |                |            |               |   |          |
|-----|---|-----|---|-----------|---------|----------------------|-----|----------|--------------------|----------------|------------|---------------|---|----------|
| 112 | Y |     | X | Tradition | Classic |                      | YES | ZOE      | Wall               | 2401S-3K bl    | 5240101012 | 6939412043609 |    | 27,50 €  |
| 116 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Wall Down          | 2602-3K bl     | 5260201012 | 6939412028804 |    | 29,20 €  |
| 116 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Wall Down          | 2602-3K wh     | 5260201030 | 6939412028811 |    | 29,20 €  |
| 116 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Wall Up            | 2601-3K bl     | 5260101012 | 6939412028705 |    | 29,20 €  |
| 116 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Wall Up            | 2601-3K wh     | 5260101030 | 6939412028712 |    | 29,20 €  |
| 116 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Wall PIR           | 2601-PIR-3K bl | 5260103012 | 6939412039909 |    | 52,50 €  |
| 116 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Wall PIR           | 2601-PIR-3K wh | 5260103030 | 6939412039916 |    | 52,50 €  |
| 118 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Pedestal           | 2604-3K bl     | 7260401012 | 6939412076003 |    | 29,20 €  |
| 118 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Pedestal           | 2604-3K wh     | 7260401030 | 6939412076010 |    | 29,20 €  |
| 118 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Bollard            | 12603H4-3K bl  | 7260311012 | 6939412075709 |  | 52,50 €  |
| 118 | Y |     | X | Tradition | Classic |                      | YES | UNITE    | Bollard            | 12603H4-3K wh  | 7260311030 | 6939412075716 |  | 52,50 €  |
| 120 | Y |     | X | Tradition | Classic |                      | YES | AQUARIUS | Wall               | 1859           | 5185901012 | 6939412046105 |  | 61,70 €  |
| 122 | Y |     | X | Tradition | Classic |                      | YES | STARRY   | Wall               | 1857-3K bl     | 5185701012 | 6939412036700 |  | 70,00 €  |
| 124 | Y |     | X | Tradition | Classic |                      | YES | HOM      | Wall               | 2411-3K bl     | 5241101012 | 6939412036908 |  | 78,40 €  |
| 126 | Y |     | X | Tradition | Classic |                      | NO  | KELSEY   | Wall Down<br>Small | 2737           | 5273701012 | 6939412047607 |  | 22,50 €  |
| 126 | Y |     | X | Tradition | Classic |                      | NO  | KELSEY   | Wall Down          | 2736           | 5273601012 | 6939412047614 |  | 45,00 €  |
| 128 | Y |     | X | Tradition | Classic |                      | NO  | KELSEY   | Pedestal           | 2736           | 7273602012 | 6939412079400 |  | 45,00 €  |
| 128 | Y |     | X | Tradition | Classic |                      | NO  | KELSEY   | Post               | 2736           | 7273601012 | 6939412079417 |  | 66,70 €  |
| 130 | Y |     | X | Tradition | Classic |                      | NO  | CATE     | Wall Down          | 2642 br        | 5264201213 | 6939412036106 |  | 33,40 €  |
| 130 | Y |     | X | Tradition | Classic |                      | NO  | CATE     | Post               | 12642H4 br     | 7264210213 | 6939412076607 |  | 60,00 €  |
| 130 | Y |     | X | Tradition | Classic |                      | NO  | CATE     | 3Light Post        | 32642AF4 br    | 7264230213 | 6939412076706 |  | 155,00 € |
|     | Y | NEW | X | Tradition | Classic | Bluetooth<br>speaker | YES | DARLI    | Wall Down          | -              | 5274601412 | 6939412047904 |  | 110,00 € |





### SOLAR

|  |   |     |   |       |                                |                     |     |       |                  |   |            |               |   |          |
|--|---|-----|---|-------|--------------------------------|---------------------|-----|-------|------------------|---|------------|---------------|---|----------|
|  | Y | NEW | X | Solar | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | POPPY | Portable<br>Post | - | 6910802335 | 6939412079608 |  | 223,10 € |
|--|---|-----|---|-------|--------------------------------|---------------------|-----|-------|------------------|---|------------|---------------|---|----------|






| Catalogue<br>2018<br>page | Collection<br>2019 | NEW 2019 | European<br>Central<br>Warehouse | Segment | Sub-<br>Segment                | Feature             | LED | Family       | Version   | ItemNr                         | NEW<br>LUTEC Itemnr<br>10 digits | EAN Code      | Photo   | PVP €      |
|---------------------------|--------------------|----------|----------------------------------|---------|--------------------------------|---------------------|-----|--------------|-----------|--------------------------------|----------------------------------|---------------|---|------------|
| 134                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | TABLE CUBE   | Portable  | P9080 - RGB                    | 6908003331                       | 6939412082745 |    | 31,70 €    |
|                           | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | TABLE CUBE   | Promo Box | TABLE CUBE RGB<br>COLOR BOX 18 | 6908006331                       | 6939412086101 |    | 540,00 €   |
| 134                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | TABLE CUBE   | Portable  | P9080-3K si                    | 6908001337                       | 6939412082721 |    | 30,00 €    |
| 134                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | TABLE CUBE   | Portable  | P9080-3K wh                    | 6908001331                       | 6939412082738 |    | 30,00 €    |
| 134                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | TABLE CUBE   | Portable  | P9080-3K grn                   | 6908001339                       | 6939412082714 |    | 30,00 €    |
| 134                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | TABLE CUBE   | Portable  | P9080-3K or                    | 6908001340                       | 6939412082707 |    | 30,00 €    |
|                           | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | TABLE CUBE   | Promo Box | TABLE CUBE BOX 18              | 6908005000                       | 6939412083803 |    | 477,00 €   |
|                           | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | TABLE CUBE   | Promo Box | TABLE CUBE BOX 36              | 6908004000                       | 6939412082806 |    | 953,90 €   |
| 136                       | Y                  |          | X                                | Solar   | Special<br>Purpose             | Integrated<br>Panel | YES | TABLE CUBE   | Bollard   | P9080-450 si                   | 6908002337                       | 6939412077208 |    | 42,50 €    |
| 138                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | PADLIGHT     | Portable  | P9077wh                        | 6907701331                       | 6939412082905 |   | 50,00 €    |
| 138                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | PADLIGHT     | Portable  | P9077 grn                      | 6907701339                       | 6939412082929 |  | 50,00 €    |
| 138                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | PADLIGHT     | Portable  | P9077 or                       | 6907701340                       | 6939412082912 |  | 50,00 €    |
|                           | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | PADLIGHT     | Promo Box | PADLIGHT BOX 30                | 6907703000                       | 6939412083902 |  | 1.246,20 € |
| 140                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | DRAGONFLY    | Portable  | P9041 si                       | 6904101337                       | 4250294311436 |  | 48,40 €    |
| 140                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | DRAGONFLY    | Portable  | P9041 wh                       | 6904101331                       | 4250294310897 |  | 48,40 €    |
| 140                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | DRAGONFLY    | Portable  | P9041 grn                      | 6904101339                       | 4250294310965 |  | 48,40 €    |
| 140                       | Y                  |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | DRAGONFLY    | Portable  | P9041 or                       | 6904101340                       | 4250294310958 |  | 48,40 €    |
|                           |                    |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | DRAGONFLY    | Promo Box | DRAGONFLY BOX 16               | 6904103000                       | 6939412082301 |  | 664,70 €   |
|                           |                    |          | X                                | Solar   | Portable /<br>Multi<br>purpose | Integrated<br>Panel | YES | DRAGONFLY    | Promo Box | DRAGONFLY BOX 32               | 6904102000                       | 6939412082202 |  | 1.329,30 € |
| 148                       | Y                  |          | X                                | Solar   | Integrated<br>Panel            | 1 head              | YES | MINI LEDSPOT | Wall      | 6144S-1-SL si                  | 6914401000                       | 6939412027708 |  | 48,40 €    |
| 148                       | Y                  |          | X                                | Solar   | Integrated<br>Panel            | 2 heads             | YES | MINI LEDSPOT | Wall      | 6144S-2-SL si                  | 6914402000                       | 6939412027807 |  | 85,00 €    |
| 150                       | Y                  |          | X                                | Solar   | Integrated<br>Panel            | 1 head              | YES | ZERTA        | Wall      | P9034 si                       | 6903401000                       | 4250294310392 |  | 85,00 €    |
| 152                       | Y                  |          | X                                | Solar   | Integrated<br>Panel            | PIR Sensor          | YES | ARROW        | Wall PIR  | P9106                          | 6910601335                       | 6939412046402 |  | 31,70 €    |
| 154                       | Y                  |          | X                                | Solar   | Integrated<br>Panel            | PIR Sensor          | YES | BRICK        | Wall PIR  | P9085                          | 6908501308                       | 6939412044002 |  | 50,00 €    |
| 156                       | Y                  |          | X                                | Solar   | Integrated<br>Panel            | PIR Sensor          | YES | BREAD        | Wall PIR  | P9015 si                       | 6901501000                       | 4250294307729 |  | 50,00 €    |
| 158                       | Y                  |          | X                                | Solar   | Integrated<br>Panel            | PIR Sensor          | YES | BUBBLE       | Wall PIR  | ST9087                         | 6908701001                       | 6939412042701 |  | 55,90 €    |
| 160                       | Y                  |          | X                                | Solar   | Integrated<br>Panel            | PIR Sensor          | YES | TWILL        | Wall PIR  | P9089                          | 6908901335                       | 6939412046501 |  | 55,90 €    |


| Catalogue<br>2018<br>page | Collection<br>2019 | NEW 2019 | European<br>Central<br>Warehouse | Segment | Sub-<br>Segment     | Feature    | LED | Family      | Version          | ItemNr       | NEW<br>LUTEC Itemnr<br>10 digits | EAN Code      | Photo   | PVP €    |
|---------------------------|--------------------|----------|----------------------------------|---------|---------------------|------------|-----|-------------|------------------|--------------|----------------------------------|---------------|---|----------|
| 162                       | Y                  |          | X                                | Solar   | Integrated<br>Panel | PIR Sensor | YES | DISO        | Wall PIR         | P9067-PIR gr | 6906702335                       | 6939412044309 |    | 61,70 €  |
| 162                       | Y                  |          | X                                | Solar   | Integrated<br>Panel | PIR Sensor | YES | DISO        | Bollard          | P9067-450 gr | 6906703335                       | 6939412077314 |    | 61,70 €  |
| 164                       | Y                  |          | X                                | Solar   | Integrated<br>panel | PIR Sensor | YES | SOLSTEL     | Wall PIR         | ST9079       | 6907901000                       | 6939412035109 |    | 55,90 €  |
| 164                       | Y                  |          | X                                | Solar   | Integrated<br>panel | PIR Sensor | YES | SOLSTEL     | Bollard PIR      | ST9079-450   | 6907903001                       | 6939412077703 |    | 75,00 €  |
| 166                       | Y                  |          | X                                | Solar   | Integrated<br>Panel | PIR Sensor | YES | GHOST SOLAR | Wall IR          | P9014 si     | 6901401337                       | 4250294308191 |    | 61,70 €  |
| 168                       | Y                  |          | X                                | Solar   | Integrated<br>Panel | PIR Sensor | YES | ZETA        | Wall IR          | P9011 si     | 6901101000                       | 4250294307736 |    | 75,00 €  |
| 170                       | Y                  |          | X                                | Solar   | Accessory           |            | 172 | POLE        | Separate<br>Post | P9000 si     | 9700308112                       | 4250294310217 |    | 25,90 €  |
| 174                       | Y                  |          | X                                | Solar   | Integrated<br>Panel | PIR Sensor | YES | TILLY       | Wall PIR         | P9012 si     | 6901201000                       | 4250294307972 |    | 101,70 € |
| 176                       | Y                  |          | X                                | Solar   | Integrated<br>Panel | 1 head     | YES | LONDON      | Post             | 12513LE4-SL  | 6951301189                       | 6939412078908 |    | 230,80 € |
| 176                       | Y                  |          | X                                | Solar   | Accessory           |            |     | LONDON      | Spike            | -            | 9700359330                       | 6939412078915 |    | 48,40 €  |
| 176                       | Y                  |          | X                                | Solar   | Accessory           |            |     | LONDON      | Light Bulb       | -            | 9700357000                       | 6939412078922 |    | 9,20 €   |
| 178                       | Y                  |          | X                                | Solar   | Separate<br>panel   | 1 head     | YES | SUNSHINE    | Wall PIR         | 6256-PIR-SL  | 6925601345                       | 6939412046617 |   | 75,00 €  |
| 180                       | Y                  |          | X                                | Solar   | Separate<br>panel   | 1 head     | YES | SUNSHINE    | Wall PIR         | P9016 si     | 6901601000                       | 4250294309341 |  | 75,00 €  |

### CAMERA LIGHT 2nd Generation

|  |   |     |   |                    |              |         |     |        |                |   |            |               |   |          |
|--|---|-----|---|--------------------|--------------|---------|-----|--------|----------------|---|------------|---------------|---|----------|
|  | Y | NEW | X | Security<br>Lights | Secury'Light | 1 head  | YES | MIMO   | Wall<br>camera | - | 5194901053 | 6939412048116 |  | 194,60 € |
|  | Y | NEW | X | Security<br>Lights | Secury'Light | 1 head  | YES | MIMO   | Wall<br>camera | - | 5194901118 | 6939412048109 |  | 194,60 € |
|  | Y | NEW | X | Security<br>Lights | Secury'Light | 1 head  | YES | POLLUX | Wall<br>camera | - | 5196001118 | 6939412049076 |  | 194,60 € |
|  | Y | NEW | X | Security<br>Lights | Secury'Light | 2 heads | YES | DRACO  | Wall<br>camera | - | 7622206012 | 6939412049168 |  | 194,60 € |
|  | Y | NEW | X | Security<br>Lights | Secury'Light | 1 head  | YES | ARA    | Wall<br>camera | - | 5198801330 | 6939412049083 |  | 156,40 € |

### CAMERA LIGHT 1st Generation





|     |   |  |   |                    |              |         |     |       |                    |             |            |               |   |          |
|-----|---|--|---|--------------------|--------------|---------|-----|-------|--------------------|-------------|------------|---------------|---|----------|
| 230 | Y |  | X | Security<br>Lights | Secury'Light | 1 head  | YES | ESA   | Wall PIR<br>Camera | 6255-CAM wh | 7625501053 | 6939412040400 |  | 253,40 € |
| 230 | Y |  | X | Security<br>Lights | Secury'Light | 1 head  | YES | ESA   | Wall PIR<br>Camera | 6255-CAM gr | 7625501118 | 6939412040417 |  | 253,40 € |
| 232 | Y |  | X | Security<br>Lights | Secury'Light | 1 head  | YES | PERI  | Wall PIR<br>Camera | 6295-CAM gr | 7629502335 | 6939412040318 |  | 241,70 € |
| 234 | Y |  | X | Security<br>Lights | Secury'Light | 2 heads | YES | LIBRA | Wall PIR<br>Camera | 6324-CAM wh | 7632401053 | 6939412042305 |  | 275,00 € |
| 236 | Y |  | X | Security<br>Lights | Secury'Light | 1 head  | YES | VESTA | Wall PIR<br>Camera | ST1906-CAM  | 5190601118 | 6939412042503 |  | 241,70 € |

| Catalogue<br>2018<br>page | Collection<br>2019 | NEW 2019 | European<br>Central<br>Warehouse | Segment            | Sub-<br>Segment | Feature               | LED | Family    | Version            | ItemNr             | NEW<br>LUTEC Itemnr<br>10 digits | EAN Code       | Photo   | PVP €    |
|---------------------------|--------------------|----------|----------------------------------|--------------------|-----------------|-----------------------|-----|-----------|--------------------|--------------------|----------------------------------|----------------|---|----------|
| 238                       | Y                  |          | X                                | Security<br>Lights | Secury/Light    | 1 head                | YES | ELARA     | Wall PIR<br>Camera | ST2671-CAM         | 5267101001                       | 6939412042602  |    | 241,70 € |
| 238                       | Y                  | NEW      | X                                | Security<br>Lights | Secury/Light    | 1 head                | YES | ELARA     | Wall PIR<br>Camera | ST2671-CAM         | 5267102118                       | 6939412042626  |    | 241,70 € |
| <b>SECURITY LIGHT</b>     |                    |          |                                  |                    |                 |                       |     |           |                    |                    |                                  |                |   |          |
|                           | Y                  | NEW      | X                                | Security<br>Lights | InMotion        | Stand alone<br>sensor |     | SPHERE    | PIR Sensor         | -                  | 9701601330                       | 6939412049090  |    | 16,70 €  |
|                           | Y                  | NEW      | X                                | Security<br>Lights | InMotion        | Stand alone<br>sensor |     | TORUS     | PIR Sensor         | -                  | 9701501330                       | 6939412049106  |    | 39,20 €  |
|                           | Y                  | NEW      | X                                | Security           | InMotion        | Up & Down<br>Light    | YES | MAYA      | Wall PIR           | -                  | 5198401001                       | 6939412049052  |    | 71,70 €  |
|                           | Y                  | NEW      | X                                | Security<br>Lights | InMotion        | Diffuse Light         | YES | FARELL    | Wall PIR           | -                  | 5194801001                       | 6939412048208  |    | 65,00 €  |
|                           | Y                  | NEW      | X                                | Security<br>Lights | InMotion        | Diffuse Light         | YES | FARELL    | Wall PIR           | -                  | 5194802001                       | 6939412048215  |    | 65,00 €  |
|                           | Y                  | NEW      | X                                | Security<br>Lights | InMotion        | Diffuse Light         | YES | QUBO      | Wall PIR           | -                  | 5193002118                       | 6939412048307  |    | 65,00 €  |
|                           | Y                  | NEW      | X                                | Security<br>Lights | InMotion        | Diffuse Light         | YES | LEDA      | Wall PIR           | -                  | 5267103001                       | 6939412048406  |   | 88,40 €  |
|                           | Y                  | NEW      | X                                | Security<br>Lights | InMotion        | Up & Down<br>Light    | YES | CYRA      | Wall PIR           | -                  | 5198102118                       | 6939412049113  |  | 93,40 €  |
| 210                       | Y                  |          | X                                | Security<br>Lights | Safety Light    | 2 heads               | YES | CORN      | Wall PIR           | 6156-PIR gr        | 7615601118                       | 4250294305923  |  | 165,00 € |
| 212                       | Y                  |          | X                                | Security<br>Lights | Safety Light    | 1 head                | YES | PERI      | Wall PIR           | 6295-PIR wh        | 7629501331                       | 69394120335208 |  | 100,00 € |
| 212                       | Y                  |          | X                                | Security<br>Lights | Safety Light    | 2 heads               | YES | PERI      | Wall PIR           | 6294-PIR wh        | 7629401331                       | 69394120335307 |  | 133,40 € |
|                           | Y                  | NEW      | X                                | Security<br>Lights | Safety Light    | 1 head                | YES | SUNSHINE  | Wall PIR           | -                  | 7625701345                       | 6939412049120  |  | 48,40 €  |
| 214                       | Y                  |          | X                                | Security<br>Lights | Safety Light    | 1 head                | YES | SUNSHINE  | Wall PIR           | 6256-PIR           | 7625601345                       | 6939412046600  |  | 70,00 €  |
| 216                       | Y                  |          | X                                | Security<br>Lights | Safety Light    | 1 heads               | YES | ARC       | Wall PIR           | 6322-PIR-5K wh     | 7632201053                       | 6939412042800  |  | 93,40 €  |
| 218                       | Y                  |          | X                                | Security<br>Lights | Safety Light    | 2 heads               | YES | SHRIMP    | Wall               | 6219A bl           | 7621902012                       | 6939412028903  |  | 70,00 €  |
| 218                       | Y                  |          | X                                | Security<br>Lights | Safety Light    | 2 heads               | YES | SHRIMP    | Wall PIR           | 6219A-PIR bl       | 7621903012                       | 6939412029009  |  | 88,40 €  |
| 218                       | Y                  |          | X                                | Security<br>Lights | Safety Light    | 2 heads               | YES | SHRIMP II | Wall PIR           | P6221A-PIR23-5K bl | 7622104330                       | 6939412043005  |  | 61,70 €  |
| <b>WORK LIGHT</b>         |                    |          |                                  |                    |                 |                       |     |           |                    |                    |                                  |                |   |          |
| 240                       | Y                  |          | X                                | Work Light         | Work Light      | 1 head                | YES | UTIN      | Portable           | 6297-5K ye         | 7629701341                       | 6939412083001  |  | 34,00 €  |
| 242                       | Y                  |          | X                                | Work Light         | Work Light      | 1 head                | YES | MOD0      | Portable           | 6333               | 7633301118                       | 6939412085807  |  | 49,10 €  |
|                           | Y                  |          | X                                | Work Light         | Work Light      | 1 head                | YES | MOD0      | Promo Box          | MOD0 BOX 16        | 7633302118                       | 6939412085906  |  | 693,40 € |
| 246                       | Y                  |          | X                                | Work Light         | Work Lights     | 2 heads               | YES | PERI      | Portable           | 6293-5K gr         | 7629301341                       | 6939412083605  |  | 103,70 € |



| Catalogue<br>2018<br>page | Collection<br>2019 | NEW 2019 | European<br>Central<br>Warehouse | Segment    | Sub-<br>Segment | Feature | LED | Family | Version   | ItemNr     | NEW<br>LUTECH Itemnr<br>10 digits | EAN Code      | Photo   | PVP €    |
|---------------------------|--------------------|----------|----------------------------------|------------|-----------------|---------|-----|--------|-----------|------------|-----------------------------------|---------------|---|----------|
|                           |                    |          |                                  |            |                 |         |     |        |           |            |                                   |               |   |          |
| 248                       | Y                  |          | X                                | Work Light | Work Lights     | 2 heads | YES | PERI   | Tripod    | 6290 gr    | 7629001341                        | 6939412082615 |  | 143,10 € |
|                           | Y                  |          | X                                | Work Light | Work Lights     | 2 heads | YES | PERI   | Promo Box | PERI BOX 6 | 7629003000                        | 6939412083711 |  | 711,50 € |
| 248                       | Y                  | NEW      |                                  | Work Light | Work Lights     | 2 heads | YES | PERI   | Tripod    | 6290XL     | 7629002426                        | 6939412082639 |  | 220,00 € |

| FUNCTIONAL       |   |     |   |               |                    |               |     |         |                 |             |            |               |   |         |
|------------------|---|-----|---|---------------|--------------------|---------------|-----|---------|-----------------|-------------|------------|---------------|---|---------|
| 250              | Y |     | X | Functional    | Bulkhead & Ceiling |               | YES | UBLO    | Wall & Ceiling  | 3481S-3K si | 6348102112 | 6939412028002 |    | 33,40 € |
| 250              | Y |     | X | Functional    | Bulkhead & Ceiling |               | YES | UBLO    | Wall & Ceiling  | 3491S-3K si | 6349102112 | 6939412028200 |    | 33,40 € |
| 250              | Y |     | X | Functional    | Bulkhead & Ceiling |               | YES | UBLO    | Wall & Ceiling  | 3501S-3K si | 6350102112 | 6939412028408 |    | 33,40 € |
| 252              | Y |     | X | Functional    | Bulkhead & Ceiling |               | YES | UBLO    | Wall & Ceiling  | 3481L-3K si | 6348101112 | 6939412027906 |    | 54,20 € |
| 252              | Y |     | X | Functional    | Bulkhead & Ceiling |               | YES | UBLO    | Wall & Ceiling  | 3491L-3K si | 6349101112 | 6939412028101 |   | 54,20 € |
| 252              | Y |     | X | Functional    | Bulkhead & Ceiling |               | YES | UBLO    | Wall & Ceiling  | 3501L-3K si | 6350101112 | 6939412028309 |  | 54,20 € |
|                  | Y | NEW | X | Functional    | Bulhead & ceiling  | Wiz           | YES | ORIGO   | Wall & Ceiling  | -           | 6335142118 | 6939412021959 |  | 98,60 € |
| 258              | Y |     | X | Functional    | Bulkhead & Ceiling |               | NO  | TITAN   | Wall            | 3362 gr     | 6336201118 | 4250294306944 |  | 39,20 € |
| 262              | Y |     | X | Functional    | Bulkhead & Ceiling |               | NO  | SEINE   | Wall            | 3382 gr     | 6338201118 | 4250294306999 |  | 42,50 € |
| 266              | Y |     | X | Functional    | Bulkhead & Ceiling |               | YES | HELENA  | Wall            | 1916        | 5191601118 | 6939412055701 |   | 37,80 € |
| 266              | Y |     | X | Functional    | Bulkhead & Ceiling |               | YES | HELENA  | Wall            | 1916A       | 5191602118 | 6939412055718 |  | 37,80 € |
| 268              | Y |     | X | Functional    | Up & Down Light    |               | NO  | BONN    | Wall Up & Down  | ST3304      | 6330402001 | 4250294304445 |  | 34,70 € |
| 268              | Y |     | X | Functional    | Up & Down Light    |               | NO  | BONN    | Wall Up & Down  | 3304 gr     | 6330401118 | 4260084420835 |  | 38,20 € |
| 276              | Y |     | X | Functional    | Recessed Ground    |               | YES | BERLIN  | Recessed Ground | 7005A LED   | 7700513012 | 4250294306562 |  | 59,50 € |
| 276              | Y |     | X | Functional    | Recessed Ground    |               | NO  | BERLIN  | Recessed Ground | 7005A       | 7700511012 | 4260084420798 |  | 37,80 € |
| 278              | Y |     | X | Functional    | Recessed Ground    |               | YES | STRATA  | Recessed Ground | 7046        | 7704601012 | 6939412055800 |  | 25,50 € |
| 280              | Y |     | X | Functional    | Recessed Ground    |               | YES | CYDOPS  | Recessed Ground | 7042A       | 7704212012 | 6939412055305 |  | 46,40 € |
| 282              | Y |     | X | Functional    | Recessed Ground    |               | YES | DENVER  | Recessed Ground | 7048        | 7704801012 | 6939412055602 |  | 69,90 € |
| 286              | Y |     | X | Functional    | Recessed Ground    |               | YES | ARCTIC  | Recessed Ground | 7013S       | 7701301012 | 6939412053721 |  | 72,80 € |
| <b>FPP range</b> |   |     |   |               |                    |               |     |         |                 |             |            |               |   |         |
|                  | Y | NEW | X | Architectural | Modern             | Moveable Head | LED | TRUMPET | Wall            | -           | 5626103125 | TBC           |  | 30,00 € |

| Catalogue<br>2018<br>page | Collection<br>2019 | NEW 2019 | European<br>Central<br>Warehouse | Segment       | Sub-<br>Segment | Feature            | LED | Family | Version           | ItemNr | NEW<br>LUTEC Itemnr<br>10 digits | EAN Code | Photo   | PVP €   |
|---------------------------|--------------------|----------|----------------------------------|---------------|-----------------|--------------------|-----|--------|-------------------|--------|----------------------------------|----------|---|---------|
|                           |                    |          |                                  |               |                 |                    |     |        |                   |        |                                  |          |   |         |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Diffuse Light      | LED | TELIN  | Wall              | -      | 5197002125                       | TBC      |  | 27,40 € |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Diffuse Light      | LED | QUBO   | Wall              | -      | 5195401118                       | TBC      |  | 37,80 € |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Up & Down<br>Light | LED | GEMINI | Wall Up &<br>Down | -      | 5189114118                       | TBC      |  | 29,30 € |
|                           | Y                  | NEW      | X                                | Architectural | Modern          | Diffuse Light      | LED | HELENA | Wall              | -      | 6402101118                       | TBC      |  | 29,30 € |